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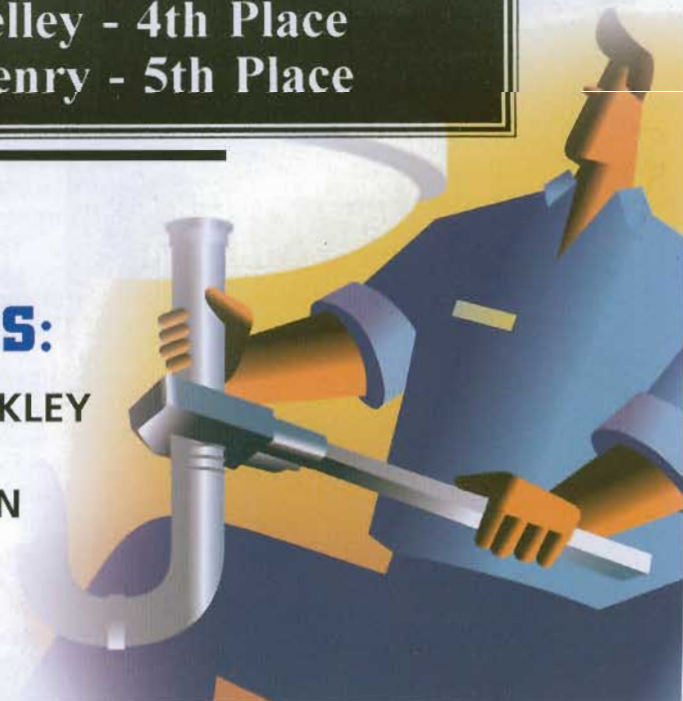
**THANK YOU - EXHIBITORS**  
 for participating in our Trade Show

**THANK YOU**  
**PIPE-U / JATC**  
**ACTION SUPPLY**  
**NOLAND SUPPLY**  
**FERGUSON ENTERPRISES**  
**SUNSHINE PLUMBING SUPPLIES**  
 for donating materials for Apprentice Competition

**Apprentice Competition results:**  
 Brian Wilkins - 1st Place  
 Marcelo Rizo-Patron - 2nd Place  
 Jaime Velez - 3rd Place  
 Mike Shelley - 4th Place  
 Edwin Henry - 5th Place

**ATTENTION  
 NON-MEMBERS:**

CONTACT BECKY BUCKLEY  
 TO ATTEND A FREE  
 MEETING SO YOU CAN  
 "TEST THE WATERS"  
 BEFORE YOU JOIN!





# PRESIDENT'S message

Bryon Scholz / Bryon Scholz Plumbing



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Hello

Wow, what a trade show! I want to thank all of the vendors, contractors and everyone who came to the show. Our 20th year anniversary was a huge success. The apprentice competition was new and different this year. Our apprentice plumbers did a great job on installing the rough. We would like to congratulate Brian Wilkins from Custom Plumbing for coming in 1st place. Thank you also to ABC Institute and JATC/Pipe-U for providing apprentice plumbers to compete. All the guys did a great job.

Please let Becky or I know how the PHCC did at the show. What would you like to see at next years show; what did or didn't you like? We put this show on for our trade; this is your show. Let us know how we can improve it and serve you better.

Next month is our Installation Banquet Dinner Cruise. If you missed it last year, then you missed a lot of great food and fun. This year, our dinner cruise special is 2 people/couple for \$75.00. Looking forward to seeing you on the dinner cruise, come out and support your local PHCC.

Coming up in the next couple of month, we will be having Pat Blackburn from Noble Company coming to tell us about pre-sloped under flooring for shower pans. If you did not get a chance to check out Pat's product at the show, you definitely want to be at this meeting. A very simple system that is basically cardboard and styro-foam, pre-sloped, you lay it under the pan, adhere to the floor and you're done. Install you pan. Come and check it out.

Other things coming up in the next few months (summer months) will be some CEU's. Certified License renewal is this year and you will need to have your 14 hours in to renew your license. We are going to offer certain ceu's that are required just in case you need to complete these options. Also remember that there will be a State Convention & Trade Show in Cape Canaveral in June where the entire 14 hours are offered in a one shot deal. Look inside the newsletter for a flyer about the FAPHCC event.

Looking forward to seeing you over the next couple of months. Thank you for all of your support. Please contact either Becky or me with any questions, comments or concerns.

Thank you,  
Mr. B.

# Florida Association of Plumbing Heating Cooling Contractors

## Legislative Connection - April 7-11, 2008 - WEEK SIX

Prepared by R. Bruce Kershner, FAPHCC Lobbyist

As scheduled, the House and Senate passed their respective budgets during the sixth week of the Legislative Session, preparing for two weeks of budget conferencing where conference committees will attempt to work out the discrepancies in the bills. Another issue that may go to some form of formal or informal conference is Energy, a high priority issue for the Governor. Both the House and Senate Energy bills are ready to go to the floor, and there are still many differences in the two bills.

Week six ended on a note of sadness as **Representative Don Davis (R - Jacksonville)** passed away at the age of 76. Don had been a member of the Legislature since 2000.

We took numerous bills off our report this week — those that were reported as “on life support” in the week five report — with the exception of the Licensing Bond bills by **Aronberg** and **Ross** which are discussed below. It’s very late in the Session, but the **Aronberg** Senate bill has been scheduled to be heard on Tuesday, April 15 in the Senate Regulated Industries Committee. With that one exception, nothing spectacular happened this week to resurrect any of those issues. With lobbyists scrambling to get what is alive to the finish line during these difficult budgetary times, we don’t expect too many miracles this year.

Below is the list of bills that we are tracking with updates on legislation that had activity this week.

### Onsite Sewage Treatment - Disposal Systems (SB 1318 by Gaetz and HB 567 by Poppell)

**SB 1318** successfully passed out of the Senate Community Affairs Committee on Wednesday, April 9. **HB 567** also was approved with an amendment by the House Healthcare Council on Tuesday, April 8. The House amendment adopts similar language as the Senate bill regarding certification. There is a stylistic difference between the two bills that will have to be sorted out before the bills get to the finish line. As originally filed, the bill would have added a local government representative who is knowledgeable about domestic wastewater treatment to the Department of Health’s Research Review and Advisory Committee and to the Technical

Review Advisory Panel, which advise the department on issues relating to onsite sewage treatment and disposal systems. As amended, the certification of persons performing environmental health or sanitary evaluations will not apply to persons performing site evaluation to determine proper placement and installation of onsite wastewater treatment and disposal systems if they have successfully completed a department approved soils morphology course and who are working under the direct supervision of an engineer.

### Public Construction Bid Statute (HB 683 by Weatherford and SB 2148 by Haridopolos)

Despite vigorous opposition from the cities and counties on these bills, **HB 683** successfully passed out of the House Government Efficiency and Accountability Council on Wednesday, April 9. **House Sponsor Will Weatherford (R - Zephyrhills)** expertly fielded difficult questions from the committee members and did a top notch job defending this legislation.

Unfortunately, a lesser fate was destined for **SB 2148**. For the second week in a row, the bill was scheduled to be heard in the Senate Community Affairs Committee; and for the second week in a row, the bill was not heard. It was clear to both the **Senate Sponsor Mike Haridopolos (R - Melbourne)** and those of us in attendance that **Chairman Garcia** simply chose not to hear the bill. His home district of Dade County strongly opposes this legislation and clearly has his support. Although a promise to hear it next week has been made, we are looking for other vehicles for this issue. Some bill provisions relating to county road construction were amended to a House Transportation bill (**HB 1399**) this week. These bills tighten the exemptions that allow state and local governments to perform work with their own employees without competitive bidding. The House bill has been amended to incorporate compromise language exempting airport authorities and an agreement on payment of attorneys’ fees in lawsuit challenges.

These bills are a high priority for the contractor members of The Construction Coalition.

### Sunshine State One Call (HB 573 by Murzin and CS/SB 794 by Bennett)

**CS/SB 794** passed its last committee of reference this week and has been placed on the Senate Special Order Calendar for Wednesday, April

16. The House bill is also on the House Calendar. These bills prohibit local governments and utilities from charging member operators and excavators for one-call utility locates.

### Secondary Metals Theft (CS/CS/HB 105 by Troutman and CS/CS/SB 556 by Constantine and Crist; CS/HB 799 by Adams and CS/SB 1384 by Dean)

**CS/CS/SB 556** is on the Senate Special Order Calendar for Wednesday, April 16, and we have good reason to believe that **CS/CS/HB 105**, which has been on the House Calendar for several weeks, will also be put on House Special Order. There is a good chance that these bills will make it to the finish line next week. These bills strengthen the requirements for recyclers of copper and other regulated metals in an effort to reduce the growing theft of copper wire and other nonferrous metals.

### CS/HB 799 by Adams and CS/SB 1384 by Dean

**CS/HB 799** passed the full House during week five, and the Senate bill received the favorable vote of its third committee during week five and has one appropriations reference to go. The bills specifically prohibit the theft of copper and other nonferrous metals causing damage or interruption to a communications or utility service, creating a first degree felony penalty.

### Contractor Licensing Bonds (HB 1005 by Ross and SB 2194 by Aronberg)

**SB 2194** is scheduled to be heard on Tuesday, April 15 by the Senate Regulated Industries Committee. This will be the first hearing on either of these bills this year, mainly because we were far into Session before an agreed upon compromise between DBPR and various industry representatives were reached. We expect a “strike all” amendment to be offered to this bill representing a compromise from the bills as originally filed. Although it will be worthwhile to at least have a hearing on this issue this year, with four committee references in the Senate and no hearings yet in the House, it is highly unlikely that the bills will go further this year. The compromise language requires all new licensees and companies to have a \$20,000 licensing bond payable to the DBPR Trust Fund. This bond would replace the existing financial responsibility requirements for newly licensed contractors and companies including change of status applications and would substantially streamline the licensing process.

Continued on page 4

**Florida Building Code**

**(HB 697 by Aubuchon and**

**CS/CS/SB 560 by Constantine)**

**CS/CS/SB 560 by Constantine** combines building code and energy issues, both of which are high priorities for the Senator. The bill will be heard in its last committee of reference on Tuesday, April 15. At issue is whether the Senate will accept the crane bill amendment which went on **Aubuchon's** House bill on Friday, April 11. As mentioned in the crane bill report above, Senate Rules can create problems for amendments that are the substance of bills that have not been heard or withdrawn from committees of reference and could jeopardize these bills which are in good position for passage. The **Aubuchon** bill is headed to the House Calendar, and the Senate bill is scheduled to be heard by its last committee of reference. For specific details about the contents of these bills, please refer to the lengthy detailed analysis contained in the week five report.

**Hillsborough County Small Business**

**Program (HB 889 by Ambler and**

**SB 1734 by Joyner)**

There was no action taken on either of these bills this week. These local bills modify the Hillsborough County small business program that allows small businesses to bid projects of \$500,000 or less without furnishing a bond.

**Service of Process/Writs of Execution**

**(HB 209 by Seiler and CS/SB 1730**

**by Oelrich; CS/SB 300 by Crist)**

Both **HB 209** and **CS/SB 300** are on second reading on their respective calendars. **CS/SB 1730** is scheduled to be heard by the Senate Criminal Justice Committee on Wednesday, April 16. None of these bills are identical, but **HB 209** matches up more closely with **CS/SB 1730**. **CS/SB 300** is the only bill which raises the service of process fees for sheriffs from \$20 to \$40. The bills allow special process servers to serve criminal witness subpoenas and summonses, sheriffs to return unsatisfied executions issued prior to October 1, 2001 and executions that are 20 years old or more and contain other technical changes relating to writs, levy and service of process.

**BILLS THAT ARE ON LIFE SUPPORT**

**Onsite Sewage Treatment and Disposal**

**Systems (SB 1482 by Geller**

**and CS/HB 975 by Nelson**

These two bills remain on life support as there was no action taken on this issue again this week. **SB 1482** has never been heard in the Senate while its companion **HB 975** sits in the House Policy and Budget Council. We don't expect to see any

further movement in the House unless the Senate decides to hear **SB 1482**. The bill directs the Department of Health (DOH) to conduct or contract with the Stormwater Management Academy at the University of Central Florida to conduct a study to develop and evaluate passing onsite wastewater nitrogen reduction systems, consisting of technologies and strategies for nitrogen reduction that complement or can be added to conventional onsite wastewater treatment systems. The bill directs owners of onsite sewage treatment and disposal systems installed prior to 1983 to have the system pumped out and inspected on a five-year cycle pursuant to the DOH rules. The bill creates the Wekiva Onsite Sewage Treatment and Disposal System Compliance Grant Program which is to be established and administered by the DOH. The bill, as amended, would also establish qualifications of inspectors who are allowed to perform work on the systems inspection program to be master septic tank contractors, registered septic tank contractors, state licensed plumbers and persons certified under s. 381.0101, F.S.

**Illegal Immigrant Workforce**

**Legislation (HB 73 by Brown, HB 159**

**by Adams and SB 388 by Fasano)**

As promised, the House held a workshop on Tuesday, April 8 in the House State Affairs Committee. Six House bills relating to immigration, including **HB 73** and **HB 159**, were heard. A great deal of testimony was taken which clearly demonstrated how controversial and difficult this issue is. As reported in multiple newspapers, it is unlikely that anything additional will take place on these issues this year. The Senate has not heard any of their immigration bills either. Thus, we will add this to our list of issues on life support and will be removed from next week's report. These bills would require employers performing work for state or local government to enroll and participate in the "e-verify" system created by the Department of Homeland Security. Although **Representative Adams** feels these bills simply implement an electronic form of I-9 reporting, industry groups continue to challenge the accuracy of the e-verify system.

Other legislative information can be found by going to [www.leg.state.fl.us](http://www.leg.state.fl.us).

**"Keep Your License to Yourself?"**

*by George D. Psoinos, Esq.*

If you have ever been tempted to enter into a contract with an Owner, and then allow another company to do the work using your contractor's license, then you need to be aware of Section 489.127, Florida Statutes, which makes doing so a criminal offense. In addition, the Courts will not allow you to have a lien on the property for monies owed. One general contractor found-out the hard way.

It seems that XYZ General Contractors (name changed to protect the fool) contracted with a Palm Beach County Homeowners Association to do a great deal of work at the property. When the Homeowners' Association failed to pay for \$245,000.00 of the work, XYZ filed a lien on the property and proceeded to file a foreclosure action. The Homeowners' Association claimed that the lien was fraudulent stating that the underlying contracts were null and void. After a bunch of legal wrangling, the case ended-up back in the Trial Court to determine whether the contracts were valid. When the Trial Court learned that the XYZ had allowed another party to use its contractor's license in conjunction with the project, the Court declared the XYZ contract null, void, and unenforceable under Sec. 489.127(4)(b). This being the case, the general contractor's lien was held unenforceable because it included amounts not owed to XYZ, and therefore fraudulent. As a result, the Court entered a judgment in favor of the Homeowners' Association in the amount of \$245,243.00, plus costs and attorney's fees. I have to assume that the attorney's fees and costs had to be well over \$50,000. While the reported case did not say what, if any, criminal charges were brought, I'm sure that the CILB and XYZ are going to be intimate bedfellows for quite a while, and the principals feeling like Budget Rooter just gave them a colonoscopy that won't quit.

*George D. Psoinos, Esq., is the attorney for the Palm Beach County PHCC and represents private clients primarily in the areas of Business, Corporate and Construction Law, with his office located at 1655 Palm Beach Lakes Blvd., Suite 106, West Palm Beach, FL 33401. Phone (561)640-9010. Website: PsoinosLaw.com*

# Florida Association of Plumbing Heating Cooling Contractors Legislative Connection - April 14-18, 2008 ~ WEEK SEVEN

Prepared by R. Bruce Kershner, FAPHCC Lobbyist

During the seventh week of session, House and Senate Budget Conferees were appointed and began their work. **Speaker Rubio** announced that at 6:00 p.m. on Tuesday, April 22, unresolved budget issues would be sent to the presiding officers for final resolution. With only two weeks remaining, there are still unresolved differences in the House and Senate positions on the budget – property insurance, taxation proposals – put forth by the House Speaker and the Governor’s health insurance initiative. The hurricane sales tax holiday appears to be dead in this tight budget year, and the back-to-school tax holiday was taken off the House Special Order Calendar on Friday.

On Tuesday, **Governor Charlie Crist** signed the “take your guns to work” bill into law. The Florida Chamber of Commerce, Florida Retail Federation and other business groups hired prominent constitutional law attorney Barry Richard to sue the state over the new law that prohibits employers and businesses from barring workers and visitors from keeping guns locked in their vehicles. Only persons who have concealed-weapons licenses are allowed to keep their guns in vehicles, but the license records are not available for public inspection. So, businesses will have no way of verifying if employees actually have the licenses.

The Senate went home on Friday, and it would have been better if the House had done the same. Instead, they began Session at 8:30 a.m., got into a partisan struggle over priority education issues, and in anger, the House Democrats moved that all bills on the calendar be read in full. From 11:28 a.m. Friday until 1:18 a.m. Saturday, a total of 398 pages of bills were read by multiple readers – including lawmakers – in incessant, mind-numbing detail about everything from condominium association law to a proposal to crack down on abusing nursing home patients. **Speaker Rubio** was adamant that they would stay until they got through the calendar for the day. Although he did take three Democrat-sponsored bills off the agenda, the House held a marathon 16-hour Session. When talking on the floor got so loud that it began to drown out the bill reader, **Rubio** angrily gaveled the House into a semblance of silence, ordered everyone to take their seats, locked the chamber doors and shut down Internet and state blackberry access for a time.

In light of events that either occurred or failed to occur during week seven, we will be placing several priority construction issues in the “life support” column this week.

Below is the list of bills that we are tracking with updates on legislation that had activity this week.

**Onsite Sewage Treatment and Disposal Systems (CS/SB 1318 by Gaetz and CS/HB 567 by Poppell)**  
On Thursday, April 18, the Senate amended CS/SB 1318 by removing the continuing education credits for anyone performing site evaluations on onsite wastewater treatment and disposal systems. CS/SB 1318 is on

third reading in the Senate. The House companion, CS/HB 567, has been placed on the House Calendar. The bill still contains the continuing education credits provision that were removed by the Senate. As originally filed, the bill would have added a local government representative who is knowledgeable about domestic wastewater treatment to the Department of Health’s Research Review and Advisory Committee and to the Technical Review Advisory Panel, which advise the department on issues relating to onsite sewage treatment and disposal systems. As amended, the certification of persons performing environmental health or sanitary evaluations will not apply to persons performing site evaluation to determine proper placement and installation of onsite wastewater treatment and disposal systems if they have successfully completed a department approved soils morphology course and who are working under the direct supervision of an engineer.

### **Public Construction Bid Statute (CS/HB 683 by Weatherford and CS/SB 2148 by Haridopoulos)**

It was a devastating week for this priority legislation. After struggling all session to get this bill its first Senate hearing, **Senate Sponsor Mike Haridopoulos (R - Melbourne)** was told by **Committee Chairman Rudy Garcia (R - Hialeah)** that he must strip down the bill to one provision (prohibiting local governments from owning and operating asphalt and concrete batch plants) or the committee would kill the bill. In frustration and in a last ditch effort to keep the bill alive, **Senator Haridopoulos** accepted the unfriendly amendment by **Senator Steve Geller (D - Hallandale Beach)**, informed the construction industry proponents of the action that would be taken and left the committee hearing. With three more committee references to go, the only way to keep even the stripped down version of this bill alive at this juncture will be through an amendment to other legislation that is moving. These actions are a real win for **Senator Garcia** and his home district of Dade County who, along with the League of Cities and Association of Counties, strongly opposed this legislation. While the Senate was busy gutting this good bill, the House withdrew it from its last committee and placed it on the House Calendar. These bills would tighten the exemptions that allow state and local governments to perform work with their own employees without competitive bidding. The House bill has been amended to incorporate compromise language exempting airport authorities and an agreement on payment of attorneys’ fees in lawsuit challenges.

### **Sunshine State One Call (HB 573 by Murzin and CS/SB 794 by Bennett)**

CS/SB 794 passed the Senate on Thursday, April 17 and is headed to the House where the House bill is also on the calendar. These bills prohibit local governments and utilities from charging member operators and excavators for one-call utility locates.

### **Secondary Metals Theft (CS/CS/CS/HB 105 by Troutman and CS/CS/SB 556 by Constantine and Crist; CS/HB 799 by Adams and CS/SB 1384 by Dean)**

CS/CS/CS/HB 105 passed the full House around 10:00 p.m. on Friday evening (of course, after having been read in its entirety). It is now headed to the Senate where CS/CS/SB 556 was temporarily passed (TP’d) on Thursday, April 17 to wait for the House bill to come over. These bills strengthen the requirements for recyclers of copper and other regulated metals in an effort to reduce the growing theft of copper wire and other nonferrous metals.

### **CS/HB 799 by Adams and CS/SB 1384 by Dean**

Although CS/HB 799 passed the full House during week five, it still remains in the Senate waiting for the Senate bill to complete the committee process. CS/SB 1384 is scheduled to be heard in its last appropriations committee on Tuesday, April 22 and should then be headed to the calendar. The bills specifically prohibit the theft of copper and other nonferrous metals causing damage or interruption to a communications or utility service, creating a first degree felony penalty.

### **Florida Building Code (CS/HB 697 by Aubuchon and CS/CS/CS/SB 560 by Constantine)**

CS/HB 697 has been placed on the House Special Order Calendar for Tuesday, April 22. The safe thing for **Representative Aubuchon** to do would be to remove the crane bill language from this bill on the floor before sending it to the Senate. If he doesn’t, the Senate will more than likely do it for him and bounce the clean bill back to the House for final passage. Although there is time in session for these kinds of antics, bouncing bills is always a risky proposition. This is now a 38-page bill addressing a variety of code and energy issues. Some highlights include prohibiting condos from restricting the use of solar, adding energy efficiency to housing elements and affordable housing determinations, addressing the roofing retrofit issues created by last year’s hurricane mitigation bill and allowing roofers to perform roof-deck attachments, sheathing and fascia replacement needed to complete a repair, adding seats for a swimming pool contractor and green building representative to the Florida Building Commission and limiting the chairman’s term to four years, and requiring incremental increases in energy efficiency in the Florida Building Code.

### **Hillsborough County Small Business Program (HB 889 by Ambler and SB 1734 by Joyner)**

HB 889 was heard in the House Government Efficiency & Accountability Council on Wednesday, April 16, passed the committee and was placed on the House calendar. There has been no movement yet in the Senate. These local bills modify the Hillsborough County small business program that allows small businesses to bid projects of \$500,000 or less without furnishing a bond.

Continued on page 6

**Service of Process/Writs of Execution (CS/ HB 209 by Seiler and CS/CS/SB 1730 by Oelrich; CS/SB 300 by Crist)**

CS/SB 300 passed the Senate on Wednesday, April 16 and is now in House messages. CS/HB 209 is on the House Calendar but is not identical to CS/ SB 300. CS/CS/SB 1730, which is closer to CS/ HB 209, still needs to be heard or withdrawn from an appropriations committee to get to the floor. CS/SB 300 is the only bill which raises the service of process fees for sheriffs from \$20 to \$40. The bills allow special process servers to serve criminal witness subpoenas and summonses, sheriffs to return unsatisfied executions issued prior to October 1, 2001, and executions that are 20 years old or more, and contain other technical changes relating to writs, levy and service of process.

**BILLS THAT ARE ON LIFE SUPPORT**

**Onsite Sewage Treatment and Disposal Systems (SB 1482 by Geller and CS/HB 975 by Nelson)**

These two bills remain on life support as there was no action taken on this issue again this week. SB 1482 has never been heard in the Senate while its companion HB 975 sits in the House Policy and Budget Council. We don't expect to see any further

movement in the House unless the Senate decides to hear SB 1482. The bill directs the Department of Health (DOH) to conduct or contract with the Stormwater Management Academy at the University of Central Florida to conduct a study to develop and evaluate passing onsite wastewater nitrogen reduction systems, consisting of technologies and strategies for nitrogen reduction that complement or can be added to conventional onsite wastewater treatment systems. The bill directs owners of onsite sewage treatment and disposal systems installed prior to 1983 to have the system pumped out and inspected on a five-year cycle pursuant to the DOH rules. The bill creates the Wekiva Onsite Sewage Treatment and Disposal System Compliance Grant Program which is to be established and administered by the DOH. The bill, as amended, would also establish qualifications of inspectors who are allowed to perform work on the systems inspection program to be master septic tank contractors, registered septic tank contractors, state licensed plumbers and persons certified under s. 381.0101, F.S.

**Contractor Licensing Bonds**

**(HB 1005 by Ross**

**and SB 2194 by Aronberg)**

SB 2194 was scheduled to be heard on Tuesday, April 15, in the Senate Regulated Industries

Committee. This would have been the bill's first and only hearing for this year, but because of other time constraints and the fact that it was too late in Session for this issue to begin moving, Senator Aronberg asked for the bill to be temporarily passed (TP'd). Playing into Aronberg's decision could very well have been an amendment filed to the bill which contained controversial lien law provisions increasing lender responsibility and messing with proper payment issues. There is a slight chance that the committee will agenda the bill for week eight. With no likelihood of moving either bill further, it would appear to be a waste of everyone's time. The proposed "strike all" amendment language requires all new licensees and companies to have a \$20,000 licensing bond payable to the DBPR Trust Fund. This bond would replace the existing financial responsibility requirements for newly licensed contractors and companies including change of status applications, and would substantially streamline the licensing process. This will be the starting point for negotiations between industry and the Department over the summer in preparation for next year.

Other legislative information can be found by going to [www.leg.state.fl.us](http://www.leg.state.fl.us).

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**WED. ~ MAY 21, 2008**

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**LSP**  
PRODUCTS GROUP

**Fluidmaster**  
The Most Popular Name in Toilet Repair

**STUDOR**

**FHP KINDRED USA**

*St. Thomas Creations*

**IPS**

**SOHO CORP**

**BRADFORD WHITE**  
CORPORATION

**BRIZO**  
CRAFTED BY DELTA FAUCET

**HAMMAT**

*Mansfield*  
NIBCO

**TOTO**  
Perfection by Design

**Mountain**  
PLUMBING PRODUCTS



**DELTA**

**NEXT**  
PLUMBING SUPPLY

*...and more in stock now!*

**TWO LOCATIONS  
TO SERVE YOU!**



**WEST PALM BEACH**

1839 OLD OKEECHOBEE ROAD  
WEST PALM BEACH, FL 33409  
561.689.9060 (phone)  
561.689.3590 (fax)

**DEERFIELD BEACH**

710 S. POWERLINE ROAD, SUITE A  
DEERFIELD BEACH, FL 33442  
954.421.3212 (phone)  
954.421.3202 (fax)



**THE FUTURE IS GREEN**  
**RADISSON RESORT AT THE PORT + CAPE CANAVERAL, FL**  
**JUNE 26-28, 2008**

**CONVENTION HIGHLIGHTS**

- Earn GreenPlumbers® USA Certification
- 14 Hours CEUs Offered
- See Latest in Green Products
- Golf Outing
- Casino Night

**REGISTER EARLY  
 AND SAVE \$50!**

**\$350 FAPHCC Member**  
 (\$400 AFTER APRIL 14, 2008)

Registration **AND** payment must be received by deadline for discount.

Register early ◇ Space limited

Early Registration Deadline:

**APRIL 14, 2008**

Registration includes seminars, course materials, CEU credits, GreenPlumbers® USA certification and meals.

**Radisson Resort at the Port**  
 8701 Astronaut Boulevard  
 Cape Canaveral, Florida 33920  
[www.radisson.com/capecanaveralfl](http://www.radisson.com/capecanaveralfl)

Registrant #1 Name: \_\_\_\_\_  
 Registrant #2 Name: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Mailing Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_

Payment: # \_\_\_\_\_ Member Registration x \$350 = \_\_\_\_\_  
 # \_\_\_\_\_ Spouse/Guest x \$195 = \_\_\_\_\_  
 # \_\_\_\_\_ Auxiliary x \$195 = \_\_\_\_\_  
 # \_\_\_\_\_ Golf Outing, Thurs. 6/26 x \$ 70 = \_\_\_\_\_  
 # \_\_\_\_\_ Casino Night, Fri. 6/27 x \$ 15 = \_\_\_\_\_  
 TOTAL \_\_\_\_\_

Options:  Check (payable to FAPHCC)  Credit card (complete form below)

**ACCOMMODATIONS**

Hotel accommodations are **NOT** required.  
 Hotel accommodations **ARE** requested at the Radisson Resort.  
 Check-in date: \_\_\_\_\_ Check-out date: \_\_\_\_\_  
 One King Suite - \$149 + tax **OR**  One Double Room - \$95 + tax  
 Room(s) must be guaranteed by a credit card. Rates are per night.  
 Hotel registration deadline is **June 6, 2008** for convention rate.

**CREDIT CARD:**  Visa  Mastercard  Discover  AMEX  
 Card Number: \_\_\_\_\_ Expire (mo/yr): \_\_\_\_/\_\_\_\_  
 Name on Card: \_\_\_\_\_  
 Billing Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Authorization (sign): \_\_\_\_\_

Mail this form and your check made payable to:  
 Florida Association PHCC, 466 94th Avenue North, St. Petersburg, Florida 33702  
 phone: 727.209.0611 ◇ fax: 727.578.9982 ◇ email: [info@flphcc.org](mailto:info@flphcc.org) ◇ [www.flphcc.org](http://www.flphcc.org)

# THANK YOU TO ALL THE EXHIBITORS AT OUR 20TH ANNUAL TRADE SHOW

---

**ABC INSTITUTE**  
**ACTION SUPPLY**  
**AL PACKER FORD**  
**AMERICAN BACKFLOW PRODUCTS Co.**  
**AMERICAN LEAK DETECTION**  
**AMERICAN STANDARD**  
**ANTEX USA INC.**  
**ATLANTIC FILTER CORPORATION**  
**ATLANTIC GULF ASSOCIATES**  
**B. LYNCH & ASSOC., INC.**  
**BLUMENAUER CORPORATION**  
**CARR COMPANY**  
**CEMCO MARKETING, INC.**  
**CROSS ASSOCIATES, INC.**  
**DECO SHIELD SYSTEMS, INC.**  
**DURACLEAN RESTORATION & REMEDIATION**  
**ED MORSE CHEVROLET**  
**ENGINEERED CONCEPTS**  
**EXCEL FLEET SERVICE**  
**FAPGMI**  
**FAPHCC**  
**FERGUSON ENTERPRISES, INC.**  
**FILTER PURE SYSTEMS, INC.**  
**FLEETMATICS USA INC.**  
**FLORIDA CLAIMS CONSULTANTS**  
**FLORIDA COAST EQUIPMENT, INC.**  
**FLOWGUARD FAMILY OF PRODUCTS**  
**GLENN SMOLLER & ASSOCIATES, INC**  
**GM SALES & MKTG., LLC**  
**GORMAN COMPANY, DIV. OF HAJOCA**  
**HAMANN CONCRETE CUTTING CORP.**  
**HABITAT FOR HUMANITY**  
**HARBEN FLORIDA, INC.**  
**HARRY WARREN, INC.**  
**HD SUPPLY**  
**JATC PIPE-U**  
**JOHN GUEST USA, INC.**  
**KINGSTON BRASS**  
**MARSH & MOORE, INC.**  
**MOEN, INC.**

**MUELLER INDUSTRIES**  
**MULLEN CORPORATION**  
**NAVMAN WIRELESS**  
**NEW MILLENIUM, LLC**  
**NEXT PLUMBING SUPPLY, INC.**  
**NIAGRA INDUSTRIES INC.**  
**NOBLE COMPANY**  
**NOLAND SUPPLY COMPANY**  
**PARNELL-MARTIN COMPANIES, LLC**  
**PB CIMC**  
**PB COUNTY CONTRACTORS CERTIFICATION**  
**PEDROLLO**  
**PERMA-LINER INDUSTRIES, INC.**  
**PINNACLE SALES GROUP, INC.**  
**PIPE-TYTES, INC.**  
**PIPELINING TECHNOLOGIES, INC.**  
**RAYSIDE TRUCK & TRAILER, INC.**  
**RESTORATION EXPERTS**  
**RESTOREMAX**  
**RSL SALES ASSOCIATES**  
**RUSSELL HERIG & ASSOCIATES, INC**  
**SCHUMACHER AUTO**  
**SEACo SUPPLY CORPORATION**  
**SKYPATROL**  
**SLEUTH INC.**  
**SOFTCUT CONCRETE CUTTING, INC.**  
**SOUTH TECH ACADEMY**  
**SOUTHEASTERN PUMP Co.**  
**SPIRIT GROUP, INC.**  
**SUNBELT MARKETING, INC.**  
**SUNCOAST SALES, LLC**  
**SUNSHINE PLUMBING SUPPLY**  
**SUNSHINE STATE ONE CALL OF FLORIDA**  
**SYMMONS INDUSTRIES, INC.**  
**TEBISA FAUCETS USA, INC.**  
**TOOLS-N-MORE**  
**TRAEGER BROTHERS**  
**VIEGA LLC**  
**WATER SOLUTIONS MARKETING**  
**WOOL PLUMBING SUPPLY, INC.**

# Sunset Cruise!

Come sail away with us aboard the Spirit of the Palm Beaches.

Welcome the 2008-09 Board of Directors  
for Palm Beach County PHCC in style as we celebrate!

Date: Wednesday; May 21, 2008

Sail Time: 6:45PM Sharp

Place: The Spirit of the Palm Beaches  
Riviera Beach Marina  
Riviera Beach, FL

Cost: 2 for \$75.

RSVP: 561-740-1737

R.S.V.P. Deadline: May 16th

Relax on the open-air deck or air-conditioned lower level  
as we cruise the intra-coastal.

Enjoy a catered buffet, drinks, friends and fun.

Spirit is located on the  
Main dock at the Riviera Beach Marina,  
13th Street; Riviera Beach, Florida  
Phone to Spirit: 561-630-3121

Please arrive between 6:00pm - 6:30pm  
for cocktails to ensure a prompt  
6:45pm departure time.

Running Late? Call Becky at 561-719-3762  
R.S.V.P. by May 16th to 561-740-1737

# If you need it, we have it.

Find all the plumbing supplies you need at three convenient locations—and if we don't have it, we can get it quickly. Let Ferguson show you how we can make your job easier.

WEST PALM BEACH  
1750 Old Okeechobee Road  
(561) 683-0635

7200 North Military Trail  
(561) 848-3205

LAKE WORTH  
3076 South Military Trail  
(561) 966-2999

 **FERGUSON**  
a WOLSELEY company



## "THE PIPELINE"

|                      |        |                |        |
|----------------------|--------|----------------|--------|
| Business Card.....   | \$200. | 1/4 Page.....  | \$300. |
| 1/2 Page.....        | \$450. | Full Page..... | \$650. |
| One Time Insert..... | \$350. |                |        |

Price for One Year (12 Issues) / Circulation - 350

Send copy ready ad to:

Rebecca Buckley; Palm Beach PHCC  
P. O. Box 17752; West Palm Beach, FL 33416

We can design your ad to fit your specification - or send camera ready ad

**PALM BEACH PHCC  
NEWSLETTER  
ADVERTISING RATES**

*Get more bang for your buck by advertising in 'The Pipeline' - targeting key people.*

**"People you can trust, Equipment you can depend on!"**

**Kubota®**

**FLORIDA  
COAST  
EQUIPMENT**

9775 W. Boynton Bch Blvd  
Boynton Beach, FL 33437  
(561) 369-0414

9011 S.W. Old Kansas Ave  
Stuart, FL 34997  
(772) 403-2046

**WESTRAC  
EQUIPMENT**

694 Commercial Boulevard  
Naples, FL 34104  
(239) 435-1667

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**GMC**

WE ARE PROFESSIONAL GRADE

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Headquarters**



**GMC SIERRA  
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**SCHUMACHER WILL  
DELIVER TO YOU  
ANYWHERE IN THE USA**

- GM Commercial Department
- Personal delivery to your place of business
- Mobile Service Department
- Experienced Professionals that understand your industries wants and needs
- Competitive Financing for your company's commercial vehicles
- Personal consultation with a commercial specialist to evaluate your needs
- Factory trained and certified commercial sales and service specialists

**OUR BUSINESS IS DONE  
AT YOUR BUSINESS**  
[www.schumacherauto.com](http://www.schumacherauto.com)

**AS ADRIAN STEEL**

Uplifts By Advanced Work Van  
Your Adrian Steel supplier.



**GM** Fleet and Commercial



**GMC SAVANNA VAN**

*Satisfying Customers For Over 30 Years*

**SCHUMACHER  
AUTOMOTIVE**

3720 Northlake Boulevard  
Lake Park, Florida 33403  
Just East of I-95 On Northlake Blvd.

**(561) 622-8220**

Hours: 8:30am - 9pm Mon - Fri  
8:30am - 6pm Saturday Closed Sunday

# If you need it, we have it.

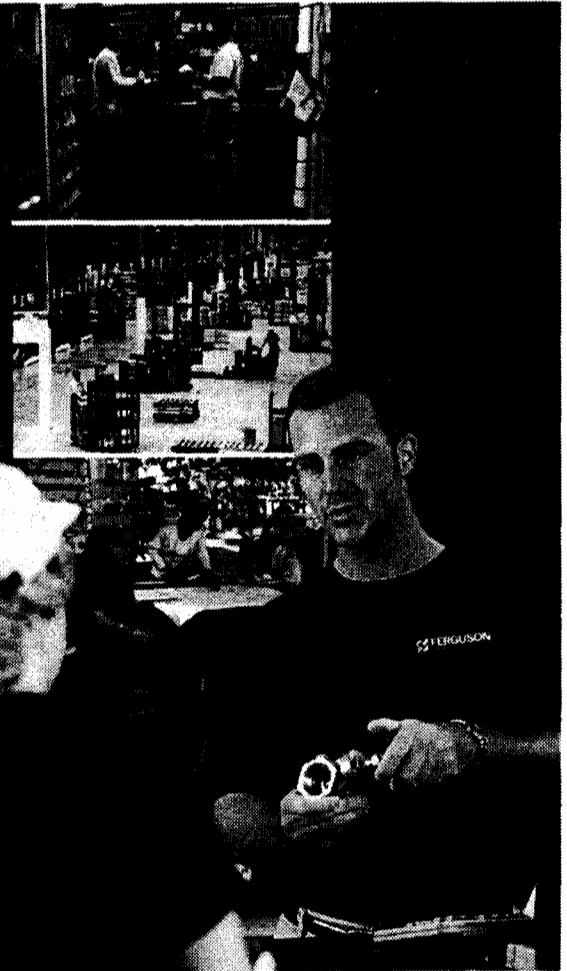
Find all the plumbing supplies you need at three convenient locations—and if we don't have it, we can get it quickly. Let Ferguson show you how we can make your job easier.

WEST PALM BEACH  
1750 Old Okeechobee Road  
(561) 683-0635

7200 North Military Trail  
(561) 848-3205

LAKE WORTH  
3076 South Military Trail  
(561) 966-2999

 **FERGUSON**<sup>®</sup>  
a WOLSELEY company



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|                      |        |                |        |
|----------------------|--------|----------------|--------|
| Business Card.....   | \$200. | 1/4 Page.....  | \$300. |
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**SCHUMACHER 100's Of Trucks To Choose From**

**GMC**

WE ARE PROFESSIONAL GRADE

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**SCHUMACHER WILL  
DELIVER TO YOU  
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- Competitive Financing for your company's commercial vehicles
- Personal consultation with a commercial specialist to evaluate your needs
- Factory trained and certified commercial sales and service specialists

**OUR BUSINESS IS DONE  
AT YOUR BUSINESS**  
[www.schumacherauto.com](http://www.schumacherauto.com)

**ADRIAN STEEL**

Uplifts By Advanced Work Van  
Your Adrian Steel supplier.



**GM** Fleet and Commercial



**GMC SAVANNA VAN**

*Satisfying Customers For Over 30 Years*

**SCHUMACHER  
AUTOMOTIVE**

3720 Northlake Boulevard  
Lake Park, Florida 33403  
Just East of I-95 On Northlake Blvd.

**(561) 622-8220**

Hours: 8:30am - 9pm Mon - Fri  
8:30am - 6pm Saturday Closed Sunday

## PHCC Tells Congress: Rising Gasoline Prices Straining Small Business

Small businesses across the country are being hit hard by rising gas prices and the declining state of the economy. As the backbone of our country's economy, Congress should take notice of the impact that rising gas prices are having on small, family-owned businesses. This is especially true of plumbing, heating and cooling contractors, the majority of whom are small business firms. Today, Tim Williford, a small business owner, testified on behalf of the Plumbing-Heating-Cooling Contractors—National Association, and urged Congress today to act quickly to address the constant rise in the fuel costs. Williford, who serves as chairman of PHCC's Government Affairs Committee, is also the Vice President for Finance and Administration of Southern Piping Co., in Wilson, N.C.

Speaking as a small business owner and on behalf of PHCC's 4,100 members, Williford said that the rise in fuel prices has made it increasingly difficult to remain profitable. "At Southern Piping Co. we spent about \$1 million for gas and oil products last year. For 2008, we believe those costs are going to increase by 20 percent to 40 percent, or between \$250,000 and \$500,000. As you can see, even a small change in the price of gas can have a significant impact on our budget. Indeed, we know that for every rise of 10 cents in the price of gasoline, we will incur an additional \$35,000 in overhead."

He said that according to a PHCC member survey, contractors overwhelmingly believe the high prices are negatively affecting their business. He gave this response as one example (see attached testimony for others).

"Over the last two years, our company fuel costs have nearly tripled. Our monthly usage in 2006 was \$22,000 per month...it is now \$55,000 per month! This all happening at a time when the downward price pressure of the market won't allow us to raise our prices! That's \$33,000 right off of the bottom line every month...\$400,000!"

To minimize the effect of the rising fuel costs, Williford said contractors are evaluating every means to reduce gasoline consumption, including consolidating transportation to job sites, using smaller vehicles and reducing the number of vehicles on the road. Although surcharges may have been an option in the past, most contractors believe that this is not a viable solution right now because consumers are also feeling financial pressure because of increasing fuel costs.

"Gasoline and other petroleum products enable small businesses to remain the backbone of the economy," Williford

concluded. "As gasoline prices climb ever higher, the fortunes of America's small businesses grow more dim, and with them, the fortunes of the economy as a whole." The majority of businesses in the U.S. are small family-owned businesses and thus, are the most likely to suffer during times of economic strain and rising gas prices.

The PHCC-National Association, formed in 1883, is the oldest trade association in the construction industry. The majority of the

association's membership is comprised of small businesses. PHCC provides legislative advocacy, education and training to more than 4,000 plumbing and HVACR businesses and 80,000 technicians across the country. Members of PHCC have access to a wide variety of services designed to increase their professionalism, grow their business and improve profitability. Go to [www.phccweb.org](http://www.phccweb.org) <<http://www.phccweb.org>> for more information.

"Your Passport to the World's Finest Plumbing...  
... and Building Materials"



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"SERVING THE CARIBBEAN FOR 22 YEARS"

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Progetti

Tel: 954-418-2186

Fax: 954-418-4485

1401 Green Road, Suite I, Pompano Beach, FL 33064

Email: [Sunex@bellsouth.net](mailto:Sunex@bellsouth.net)

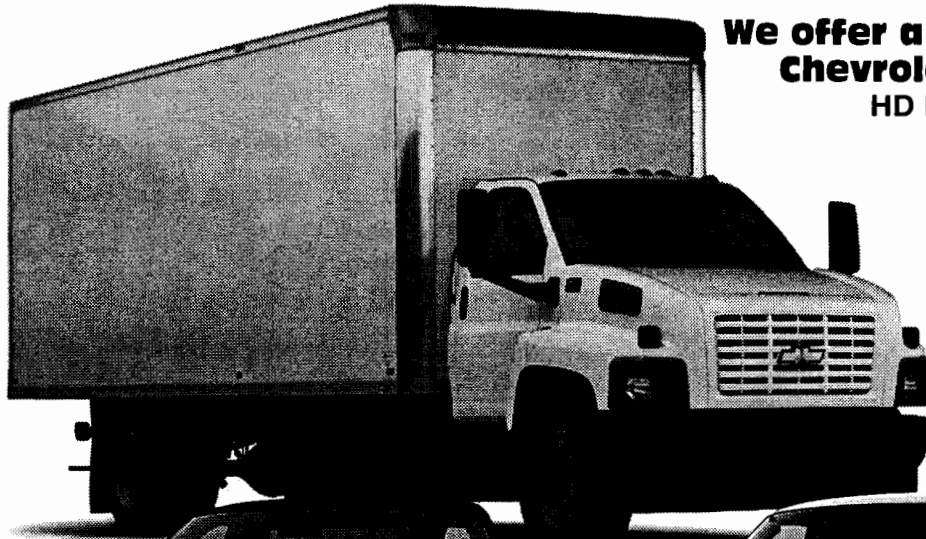
Website: [www.sunex.info](http://www.sunex.info)

Visit Us Online At [edmorse.com](http://edmorse.com)

# Florida's Commercial Truck & Van Experts

**We do business at your business. We come to you!**

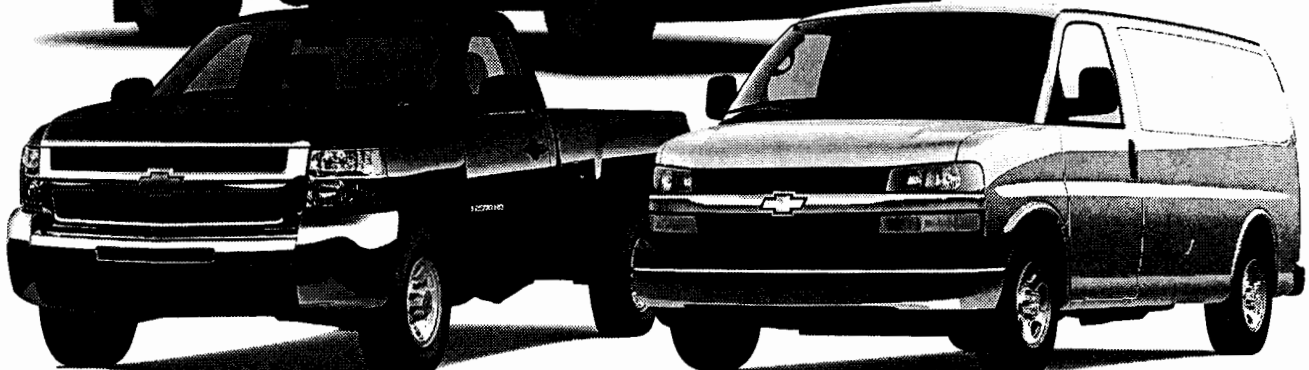
- Adrian up-fit commercial bin package included with purchase.
- We extend commercial price buying privileges to your staff.



**We offer a complete line of Chevrolet work vehicles:**

- HD Pickups & Cargo Vans
- Utility & Dump Bodies
- Dry Freight Bodies
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- Wrecker Bodies
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**Flexible financing, credit lines and leasing programs are available.**



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**1-888-294-2174**

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uses and recommends  
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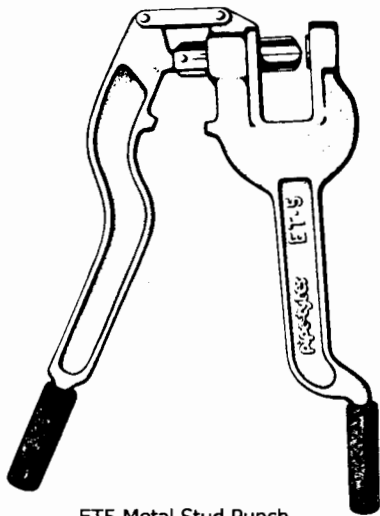
2677 Northlake Blvd., North Palm Beach  
Northlake at Alternate A1A

**AN AMERICAN  
REVOLUTION**

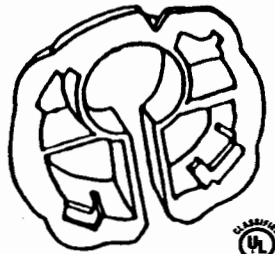


For value  
and service it's  
Ed Morse, of course!

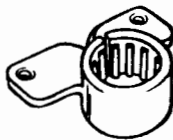
# **pipe-tytes**<sup>®</sup> INC.



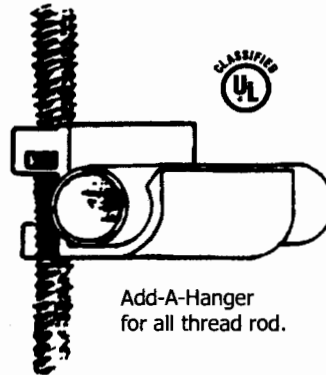
ET5 Metal Stud Punch



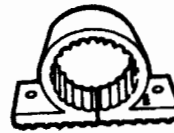
Metal Stud Insulators



Suspension Clamps



Add-A-Hanger  
for all thread rod.



Pipe Clamps



Manufactured by Pipe-Tytes, Inc. 9050 16th St., Vero Beach, FL Phone: 1-800-325-8739 Fax: 1-866-576-6200  
 Website: [www.pipetytes.com](http://www.pipetytes.com) Email: [salesdept@pipetytes.com](mailto:salesdept@pipetytes.com) Call for the location of a stocking wholesaler.

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Your Complete  
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&  
Excavation Contractor



### Round Table Discussion

*Business Skills*

**Budget Builders**

*ESTIMATING*

*CEU's*

**Cost Analysis**

**SPREAD SHEETS**

*Networking*

**KNOWLEDGE**

**Business CD's**

ALL THIS AND MORE AT THE  
MONTHLY PHCC MEETINGS.

## WHY HARBEN FOR YOUR JET CLEANING NEEDS?

- A HARBEN purchase is probably a once in a lifetime buy (although we have larger customers with 6 or more active machines)
- The Harben pump was designed over 30 years ago for drain cleaning and is not a converted pressure washer pump
- At 4,000psi/14gpm you can recover full flow capacity in clogged or scaled pipes
- Routine annual maintenance limited to oil changes
- Since competitors often use our pricing levels (we are the market leaders), why not get the true value for your money and avoid paying a premium for a plunger pump
- Durability and reliability second to none
- Training provided at no charge for the life of the equipment
- Service and parts (when needed) available from our Miami or Clearwater offices
- The ONLY genuine run dry pump on the market - our pistons move in oil not water!
- References available from a Florida customer database with over 200 entries
- Leasing available to suit your needs, as required

Call today at 1-888-427-2538 for a demonstration anytime



### 2008 PALM BEACH MEMBERSHIP APPLICATION

Associate Member @ \$200.00 per year\*

General Member @ \$961.00 per year\*

Check Enclosed for \$ \_\_\_\_\_

(Option: Qrtly payment of \$240.25; Monthly \$80.08)

I hereby apply for membership in the Plumbing, Heating, Cooling Contractors of Palm Beach and understand that this also includes membership in the State & National Associations. In making this application, I agree to conform to the constitution and bylaws of the local, state and national associations. I further understand that payment of annual dues are in the amounts stipulated above which covers full entitlement and the rights, privileges and services of state and national associations. Should this membership be terminated at anytime, I agree to surrender immediately any association insignia and to terminate use of the association's seals of membership.

Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ City, State, Zip+4: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ email: \_\_\_\_\_ Website: \_\_\_\_\_

Please clip and mail application and check to: Palm Beach County PHCC, Post Office Box 17752, West Palm Beach, FL 33416-7752

Referred by: \_\_\_\_\_

\*Based on 2008 Prices

**THE LAW OFFICES  
OF  
GEORGE D. PSOINOS. P.A.**

1655 PALM BEACH LAKES BLVD.  
STE.#106  
WEST PALM BEACH, FL 33401  
PHONE • 561.640.9010  
FAX • 561.741.7971  
TOLL FREE • 561.725.3016  
THEN 8382



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BUSINESS FORMATION & CONSULTATION;  
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CONSTRUCTION MATTERS; CIVIL LITIGATION & MEDIATION**

---

THE HIRING OF AN ATTORNEY IS AN IMPORTANT DECISION  
THAT SHOULD NOT BE BASED SOLELY UPON ADVERTISEMENTS.

BEFORE YOU DECIDE, ASK ME TO SEND YOU FREE  
WRITTEN INFORMATION ABOUT MY QUALIFICATIONS AND EXPERIENCE.

**Thank you to all who participated in our 20th Annual Trade  
Show...it was a success because of you!**

**FEDERATED INSURANCE**

**J.DEAN MIDDEN  
&  
MICHAEL DANZEY**  
SR. MARKETING REPS.

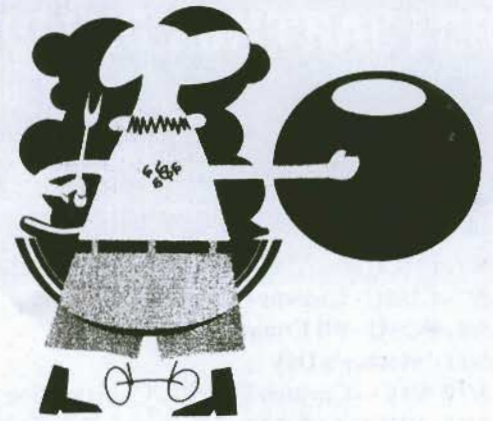
1489 NORTH MILITARY TRAIL • STE #214  
WEST PALM BEACH, FL 33409  
561-683-8552 DEAN 561-683-8616 MICHAEL  
561-683-5931 FAX

**Palm Beach  
PLUMBING  
PARTS**

**FRED WADE**  
*President*  
2501 Westgate Ave. - Ste.#1  
West Palm Beach, FL 33409  
561.687.3034 ~ 800.741.3034  
Fax 561.687.3077  
Website: [pbplumbingparts.com](http://pbplumbingparts.com)  
E-mail: [fwade@pbplumbingparts.com](mailto:fwade@pbplumbingparts.com)

# BOAPBC/PGMI PICNIC 2008

The annual get together for the members, family and Friends of the Building Official Association, Palm Beach County Chapter and the Palm Beach-Treasure Coast Chapter of the Plumbing, Gas & Mechanical Inspectors Association.



**Jupiter Inlet Park**  
**Saturday May 10, 2008**



**Lunch: 11:00AM until 4:00PM**  
**Hot Dogs, Chicken, Ribs and Hamburgers**  
**All for \$5.00 Per Person**  
**Children under 12 Free**  
**Pay at the door**



Call Todd Shoff 561-741-2492 or Jim McCluskey 561-741-2300 for Information.

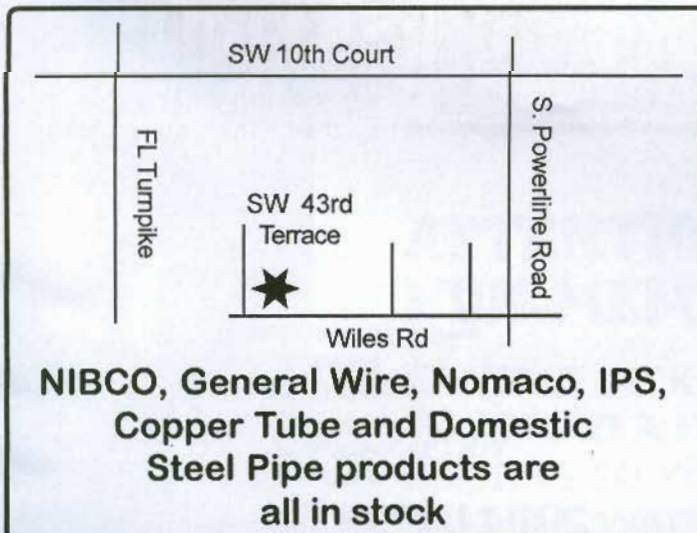


**SUNBELT MARKETING, INC.**

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# DATES TO REMEMBER

For additional information please call 740-1737



## MAY 2008

5/7 - PHCC Board Mtg - Crowne Plaza 6PM  
5/7 - CIMC - Crowne Plaza WPB 7:45AM  
5/8 - PGMI - PB County Bldg. 3PM  
5/11 - Mother's Day  
5/17-5/18 -- Carmen Ciricillo/Construction Comic / WPB  
5/21 - PHCC Installation Banquet - Boat Cruise  
5/26 - CILB Mtg - WPB 2PM ?  
5/26 - Memorial Day

## JULY 2008

7/2 - PHCC Board Mtg - Crowne Plaza 6PM  
7/2 - CIMC - Crowne Plaza WPB 7:45AM  
7/4 - INDEPENDENCE DAY  
7/10 - PGMI - PB County Bldg. 3PM  
7/16 - PHCC General Membership Mtg - Crowne Plaza 6PM  
7/28 - CILB Mtg - WPB 2PM

## JUNE 2008

6/4 - PHCC Board Mtg - Crowne Plaza 6PM  
6/4 - CIMC - Crowne Plaza WPB 7:45AM  
6/12 - PGMI - PB County Bldg. 3PM  
6/15 - Father's Day  
6/18 - PHCC General Membership Mtg - Crowne Plaza 6PM  
6/23 - CILB Mtg - WPB 2PM  
6/26 - 6-29 FAPHCC Convention - Cape Canaveral

## AUGUST 2008

8/6 - PHCC Board Mtg - Crowne Plaza 6PM  
8/6 - CIMC - Crowne Plaza WPB 7:45AM  
8/14 - PGMI - PB County Bldg. 3PM  
8/20 - PHCC General Membership Mtg - Crowne Plaza 6PM  
8/25 - CILB Mtg - WPB 2PM

\*Carmen Ciricillo 800-386-3269 or [www.constructioncomedy.com](http://www.constructioncomedy.com)

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